

Job Level: Senior Officer

Section: Airline General Sales Agent, Air Cargo Sales & Reservation

Report to: President, Thailand

Main purpose of the job:

To execute the commercial strategies for the General Sales Agent (GSA) business in order to surpass revenue targets and commercial Key Performance Indicators as well as providing fit for purpose solutions to customers.

- Negotiate with the Cargo Sales and Reservations (Interline) to achieve revenue target and generate ancillary revenue-
- Supervise the Indoor Sales & Reservation supervisor to provide customer-centric solutions to customers.
- Collect, analyze, and report market conditions, trends, and activities as requested.

Qualifications:

Age 25-35 years

Bachelor degree,

Minimum of 2 year's experience in airline cargo sales &Reservation
or Airfreight Forwarder Sales & Reservation

Strong knowledge of airlines and international airfreight industry

Strong communication and client management skills

Proficiency in the use of Microsoft Office Systems

Salary: Negotiable

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